

FIVE STAR PARTNER PROGRAM WINNER


Progress Software Corporation

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PROGRESS
 S O F T W A R E

Progress Empowers Partners for Global Success

Progress Software offers partners around the world an award-winning program based on a shared success approach. The Progress Partner Program offers access to both business and technical experts with specialized knowledge in building, marketing and selling competitive applications based on Progress technologies. By taking advantage of Progress Empowerment Programs, hundreds of partners have successfully reached new markets, realized the benefits of Service Oriented Architecture (SOA), and have adopted new business models including Software as a Service (SaaS).

Progress is focused on helping Independent Software Vendors (ISV) that build and deploy their applications on Progress technology to achieve a leadership position in their respective markets. Progress continues to keep the "I" in "ISV" by focusing on technology infrastructure and not offering applications that compete with our partners. As a result of our unique partnering approach that focuses on the needs of each partner and the synergy they bring to the Progress partner community, Progress has won the VarBusiness 5 Star Award for the fifth consecutive year.

Innovation drives business for our partners and Progress powers partner innovation with the industry's most complete portfolio of application infrastructure products including:

- Application Platforms for Developing and Deploying SOA Applications
- Services Infrastructure for Connecting, Mediating and Orchestrating Services in an SOA Environment
- Data Infrastructure for Managing and Distributing Data Across the Enterprise

Progress leading technology combined with collaboration within the Progress Partner Community further helps Progress partners win new business and extend their reach into new markets.

Progress Software has more than 20 years of success with over 2,000 partners offering more than 5,000 business applications. Today, more than 5,000,000 people use a business application from a Progress Application Partner across the world.

To find out more about becoming a Progress Partner, go to:
http://www.progress.com/partners/how_to_partner/index.ssp

Or for more information about Progress Software, call:
 1-781-280-4000 or visit us on the web at: www.progress.com



"The best measure of our success is helping partners attain a balance between driving revenue and achieving growth objectives. Progress' structured approach allows partners to change the way they do business and transform their applications to bring SOA-enabled solutions to market. This results in revenue increases significantly above industry averages, such as our large community of SaaS providers who average more than 25% revenue growth in 2007."

– Bob Palumbo
 Vice President of
 Application Partner
 Development


5 STAR PARTNER PROGRAM 2008
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CHANNEL CHIEFS